PRIIPs Regulation / PROHIBITION OF SALES TO EEA RETAIL INVESTORS - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (EEA). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU of the European Parliament and of the Council on markets in financial instruments (as amended, MiFID II); or (ii) a customer within the meaning of Directive (UE) 2016/97 (the Insurance Distribution Directive), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Regulation. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended or superseded the PRIIPs Regulation) for offering or selling the Notes or otherwise making them available to retail investors in the EEA been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

PRIIPs Regulation / PROHIBITION OF SALES UK RETAIL INVESTORS - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom (UK). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018; or (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000, as amended (the FSMA) and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018. Consequently no key information document required by the PRIIPs Regulation as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the UK PRIIPs Regulation) for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA or in the UK may be unlawful under the UK PRIIPs Regulation.

MiFID II product governance / Professional investors and ECPs only target market – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in MiFID II; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

UK MIFIR product governance / Professional investors and ECPs only target market – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook (COBS), and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (UK MiFIR); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturers' target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the UK MiFIR Product Governance Rules) is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.



# BANCA POPOLARE DI SONDRIO S.C.p.A.

## Legal entity identifier (LEI): J48C8PCSJVUBR8KCW529

# Issue of €500,000,000 Fixed Rate Senior Unsecured Notes due 13 July 2027

## under the €5,000,000,000

## **Euro Medium Term Note Programme**

## PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions for the Italian Law Notes (the Conditions) set forth in the Base Prospectus dated 31 July 2020 and the supplements to it dated 10 March 2021 and 1 July 2021 which together constitute a base prospectus for the purposes of the Prospectus Regulation (the Base Prospectus). This document constitutes the Final Terms of the Notes described herein for the purposes of Prospectus Regulation and must be read in conjunction with the Base Prospectus in order to obtain all the relevant information. The Base Prospectus has been published on the website of the Luxembourg Stock Exchange (www.bourse.lu).

- 1. Series Number: (a)
  - (b) Tranche Number:
  - (c) Date on which the Notes will be Not Applicable consolidated and form a single Series:
- 2. Specified Currency or Currencies: Euro (€)
- 3. Aggregate Nominal Amount:
  - (a) Series: €500,000,000
  - Tranche: €500,000,000 (b)
- 4. Issue Price: 99.783 per cent. of the Aggregate Nominal Amount
- 5. Specified Denominations: €100,000 and integral multiples of €1,000 in excess (a) thereof up to and including €199,000. No Notes in

definitive form will be issued with a denomination

above €199,000.

- Calculation Amount (in relation €1,000 (b) to calculation of interest in global form see Conditions):
- Issue Date: 13 July 2021 6. (a)
  - Interest Commencement Date: Issue Date (b)
- 7. Maturity Date: 13 July 2027

8. Interest Basis: 1.250 per cent. to be reset on 13 July 2026

(see paragraph 14 below)

9. Redemption/Payment Basis: Subject to any purchase and cancellation or early

redemption, the Notes will be redeemed on the Maturity Date at 100 per cent. of their nominal

amount

10. Change of Interest Basis: Not Applicable

11. Put/Call Options: Issuer Call

Issuer Call due to MREL Disqualification Event

(see paragraphs 19 and 21 below)

12. (a) Status of the Notes: Senior

(b) Date Board approval for issuance 5 February 2021

of Notes obtained:

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13. Fixed Rate Note Provisions: Not Applicable

14. Reset Note Provisions: Applicable

(a) Initial Rate of Interest: 1.250 per cent. per annum payable in arrear on each

Interest Payment Date up to (but excluding) the

First Reset Date

(b) First Margin: + 1.60 per cent. per annum

(c) Subsequent Margin: Not Applicable

(d) Interest Payment Date(s): 13 July in each year from and including 13 July

2022 up to and including the Maturity Date

(e) Fixed Coupon Amount up to (but €12.50 per Calculation Amount

excluding) the First Reset Date:

(f) Broken Amount(s): Not Applicable

(g) First Reset Date: 13 July 2026

(h) Second Reset Date: Not Applicable

(i) Subsequent Reset Date(s): Not Applicable

(j) Relevant Screen Page: ICAE1

(k) Mid-Swap Rate: Single Mid-Swap Rate

(1) Mid-Swap Maturity: 5 years

(m) Day Count Fraction: Actual/Actual (ICMA)

(n) Determination Dates: 13 July in each year

(o) Business Centre(s): TARGET2

(p) Calculation Agent: Citibank N.A., London Branch

15. Floating Rate Note Provisions: Not Applicable

16. Zero Coupon Note Provisions: Not Applicable

17. Change of Interest Basis Provisions: Not Applicable

## PROVISIONS RELATING TO REDEMPTION

18. Notice periods for Condition 5.2 Minimum period: 30 days (*Redemption for tax reasons*) of the Terms and Conditions for the English Law Notes Maximum period: 60 days and Condition 5.2 (*Redemption for tax reasons*) of the Terms and Conditions for the Italian Law Notes:

19. Issuer Call: Applicable

(a) Optional Redemption Date(s): 13 July 2026

(b) Optional Redemption Amount: €1,000 per Calculation Amount

(c) Reference Bond: Not Applicable

(d) Quotation Time: Not Applicable

(e) Redemption Margin: Not Applicable

(f) If redeemable in part:

- Minimum Redemption Not Applicable

Amount:

- Maximum Redemption Not Applicable

Amount:

(g) Notice periods: Minimum period: 15 days

Maximum period: 30 days

20. Regulatory Call: Not Applicable

21. Issuer Call due to MREL Disqualification Applicable Event:

M

(a) Early Redemption Amount: €1,000 per Calculation Amount

22. Investor Put: Not Applicable

23. Final Redemption Amount: €1,000 per Calculation Amount

Early Redemption Amount payable on €1,000 per Calculation Amount redemption for taxation reasons or on event of default:

# GENERAL PROVISIONS APPLICABLE TO THE NOTES

25. Form of Notes:

(a) Form: Temporary Global Note exchangeable for a

Permanent Global Note which is exchangeable for

Definitive Notes upon an Exchange Event

(b) New Global Note: Yes

26. Additional Financial Centre(s): Not Applicable

27. Talons for future Coupons to be attached No to Definitive Notes:

28. Substitution or Variation of Notes:

(a) Notice period: Not Applicable

Signed on behalf of Banca Popolare di Sondrio S.C.p.A.:

By: Soupet Moch

## PART B - OTHER INFORMATION

# 1. LISTING AND ADMISSION TO TRADING

(i) Listing and Admission to trading:

Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the Luxembourg Stock Exchange's regulated market and listed on the Official List of the Luxembourg Stock Exchange with effect from 13 July 2021.

(ii) Estimate of total expenses related to admission to trading:

€4,100

#### 2. RATINGS

Ratings:

The Notes to be issued have been rated:

BB+ by Fitch Ratings Ireland Limited, Sede Secondaria Italiana (**Fitch**) and BBB (low) by DBRS Ratings GmbH (**DBRS**).

Each of Fitch and DBRS is established in the European Union and is registered under Regulation (EC) No 1060/2009, on credit rating agencies as amended by Regulation (EU) No 513/2011 and Regulation (EU) No. 462/2013 on credit rating agencies (as amended from time to time, the CRA Regulation) as set out in the list of credit rating agencies registered in accordance with the CRA Regulation published on the website of the European Securities and Markets Authority pursuant to the CRA Regulation (for more information please visit the European Securities and Markets Authority webpage) on its website (at

http://www.esma.europa.eu/page/List-registered-and-certified-CRAs).

The ratings in respect of the Notes have not been issued or endorsed by any credit rating agency which is established in the UK and registered under Regulation (EC) No 1060/2009 on credit rating agencies on credit rating agencies as amended by Regulation (EU) No 513/2011 and Regulation (EU) No. 462/2013 on credit rating agencies as it forms part of domestic law of the United Kingdom by virtue of the European Union (Withdrawal) Act 2018 (as amended from time to time, the UK CRA Regulation).





The net proceeds from the issue of the Notes will be used to finance or refinance Eligible Green Projects (as defined in the "Use of Proceeds" section).

Further details on Eligible Green Projects are included in the Framework Agreement, made available, together with the Second Party Opinion, on the Issuer's website in the investor relations

section at

https://istituzionale.popso.it/en/investor-relations/financial-operations.

(See "Use of Proceeds" wording in Base Prospectus)"

## 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save for (i) any fees payable to the Joint Lead Managers and (ii) Banca Popolare di Sondrio S.c.p.A. being the issuer of the Notes and acting as a Joint Lead Manager with respect to the Notes only for the purpose of the placement of the Notes, so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer. The Joint Lead Managers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and its affiliates in the ordinary course of business - Amend as appropriate if there are other interests.

## 5. YIELD (Fixed Rate Notes only)

Indication of yield:

1.295 per cent.

The yield is calculated as at the Issue Date on the basis of the Issue Price and the Initial Rate of Interest. It is not an indication of future yield.

## 6. OPERATIONAL INFORMATION

(i) ISIN:

XS2363719050

(ii) Common Code:

236371905

(iii) CFI:

DTFXFB, as updated, as set out on the website of the Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that assigned the ISIN

(iv) FISN:

BANCA POPOLARE/1.25EMTN 20270713, as updated, as set out on the website of the Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that assigned the ISIN



(v) Any clearing system(s) other than Euroclear and Clearstream, Luxembourg and the relevant identification number(s):

Not Applicable

(vi) Delivery:

Delivery against payment

(vii) Names and addresses of additional Paying Agent(s) (if any):

Not Applicable

(viii) Intended to be held in a manner which would allow Eurosystem eligibility:

Yes. Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.

## 7. DISTRIBUTION

(v)

(i) Method of distribution:

Syndicated

(ii) If syndicated, names of Managers:

Banca Popolare di Sondrio S.C.p.A.

BNP Paribas J.P. Morgan AG

Mediobanca - Banca di Credito Finanziario

S.p.A.

Raiffeisen Bank International AG

Société Générale

(the Joint Lead Managers)

(iii) Stabilisation Manager(s) (if any):

Not Applicable

(iv) If non-syndicated, name of relevant Dealer:

Not Applicable

Reg. S Compliance Category 2; TEFRA D

(vi) Prohibition of Sales to EEA Retail

U.S. Selling Restrictions:

Applicable

Investors:

Applicable

(vii) Prohibition of Sales to UK Retail Investors:

(viii) Prohibition of Sales to Belgian Consumers: Applicable

(ix) EU Benchmarks Regulation:

Applicable: Amounts payable under the Notes are, from and including the First Reset Date,



calculated by reference to the sum of the 5 year Single MidSwap Rate and the First Margin. The 5 year Single Mid-Swap Rate is calculated by reference to EURIBOR, which is provided by the European Money Markets Institute

(x) EU Benchmarks Regulation: Article 29(2) statement on benchmarks: As at the date of these Final Terms, the European Money Markets Institute is included in the register of administrators of benchmarks established and maintained by the European Securities and Markets Authorities (ESMA) pursuant to Article 36 of the Benchmarks Regulation (Regulation (EU) 2016/1011) (the BMR)

